# Supplier Provided Automation Services Market Research

## FIVE-YEAR MARKET ANALYSIS AND TECHNOLOGY FORECAST THROUGH 2023

### SUPPLIERS AGGRESSIVELY TARGET IIOT-ENABLED SERVICES

The automation services business is transitioning to a digitized service environment due to the adoption of more IIoT technologies. The automation services market has historically been a people-to-people business involving skilled technicians visiting the customers' site to deliver the services. This business model will continue to represent most of automation services for years to come, but a growing percentage of the business is transitioning towards a digitized service environment

Automation suppliers are aggressively targeting IIoT-enabled services for remote monitoring and support of their customers' plant assets. New tools being developed allow suppliers to perform automation services hosted in the cloud that were previously done by a service rep on site. The ability of the IIoT to take large amounts of plant and asset data and put it into the cloud for analysis provides a secure and cost-effective way for the technology suppliers experts to perform predictive analytics and provide guidance on how to improve plant operations, increase maintenance effectiveness, and avoid unplanned downtime.

For more information about this research, please contact your ARC Client Manager or visit us at www.arcweb.com/market-studies/.

### STRATEGIC ISSUES

Both automation suppliers and end users are struggling to develop and retain the necessary in-house automation service expertise. Some key strategic issues covered in the study include:

- Limiting risks with remote condition monitoring
- Enhancing support and maintenance functions
- Strategies for improved training and retention

### RESEARCH FORMATS

This research is available as a Market Intelligence Workbook (Excel) and/or a comprehensive Market Outlook Study (PDF), with or without detailed charts.

### RESEARCH FOCUS AREAS

**STRATEGIC ANALYSIS**
Market Trends
Regional Trends
Industry Trends
Strategic Recommendations

**COMPETITIVE ANALYSIS**
Market Shares of the Leading Suppliers
Market Shares by Region
    North America
    Europe, Middle East, Africa
    Asia
    Latin America
Market Shares by Industry
    Aerospace & Defense
    Automotive
    Cement & Glass
    Chemical
    Electric Power Generation
    Electric Power T&D
    Electronics & Electrical
    Food & Beverage
    Machinery
    Metals
    Mining
    Oil & Gas
    Pharmaceutical & Biotech
    Plastics & Rubber
    Pulp & Paper
    Refining

    Textiles & Apparel
    Water & Wastewater
Market Shares by Service Type
Market Shares by Product Type
Market Shares by Onsite vs. Remote
Market Shares by Sales Channel
Market Shares by Customer Type
Market Shares by Project Type

**MARKET FORECASTS & HISTORIES**
Total Automation Services Revenues
Revenues by Region

Revenues by Industry
Revenues by Service Type
Revenues by Product Type
Revenues by Onsite vs. Remote
Revenues by Sales Channel
Revenues by Customer Type
Revenues by Project Type

**INDUSTRY PARTICIPANTS**
The research identifies all relevant suppliers serving this market.



**The Worldwide Supplier Provided Automation Services Market**