# Cloud ERP Supplier Selection Service

## SELECT THE OPTIMAL SOLUTION AND PARTNER FOR YOUR PROJECT

### SELECTING A CLOUD ERP SUPPLIER WITH CONFIDENCE

You are undertaking one of the most important decisions to impact your business, choosing a critical technology solution and partner to operate your plant for years to come.

- Are you ready for the task?
- Do you need guidance or support with the project?
- Do you have a proven process that will lead to success?

If you are unsure about any of these questions, then you need the assistance ARC Advisory Group has to offer.

ARC is the industry leading provider of technology research and supplier information for operations management, supply chain, maintenance, engineering and project management. Our products and services integrate hands on experience with global market research to deliver the intelligence you need.

ARC developed the STAR Service through years of experience in helping companies select technology solutions. STAR guides you through project definition, team identification, criteria development, criteria prioritization, supplier short-listing, supplier polling, supplier results analysis, and supplier positioning. STAR also provides you with the right selection criteria and the information you need to identify the market leading suppliers.

All too often, supplier selection is contentious, lacks key information, and is prone to delays. The ARC STAR Service leverages the Analytic Hierarchy Process (AHP) for criteria weighting and supplier rating, and enables your team to reach consensus without conflict. The ARC STAR Service is thorough, structured, and fair, producing results based on facts and sound logic.

For more information, please visit us at www.arcweb.com/services/supplier-selection/

### CLOUD ERP STRATEGIC ISSUES

ARC has been researching the enterprise resource planning (ERP) software market and the cloud computing environment for many years, and we understand the challenges that organizations have to overcome when you put ERP in the cloud. We know where additional insight may be needed, and the features that a Cloud ERP software solution needs to be a fit for this purpose. This includes:

- Technology and architecture
- Deployment models and methodologies
- Integration with complementary enterprise applications and automation systems
- New technologies, such virtualization, mobile devices, and analytics
- Supplier's business viability, as well as local and global presence
- Supplier's long term vision
- Supplier's market share across numerous segmentations

## ARC STAR SERVICE KEY FEATURES AND BENEFITS

### ARC STAR SERVICE OVERVIEW
On-line Web Hosted Solution
Microsoft Excel-based
Easy to Use, Fact-based Process

### ARC STAR SERVICE FEATURES
Project and Team Definition
Criteria Selection
Criteria Weighting
AHP Criteria Analysis
Market Analysis
Supplier Profiling
Supplier Short-Listing
RFI Development
RFI Response Management
Supplier Response Evaluation
Kepner-Tregoe (KT) Analysis
Track process and results
Complete Process Documentation

### ARC STAR SERVICE BENEFITS
Standardized Business Process
Comprehensive Selection Criteria
A Proven, Results Oriented Toolset
Shorter Project Cycle Time

### ARC STAR SERVICE OPTIONS
ARC MIRA for Market Research
ARC Analysts for Process Facilitation